



Ministry of Health

REQUEST FOR EXPRESSIONS OF INTEREST (EOIs)

Pharmaceutical Logistic Inventory Management System

1. The Government of Samoa through the Ministry of Health (MoH), continues to place emphasis on providing assistance to support the implementation of its Health Sector Plan (HSP 2008-2018). The overarching objective of the health contractual arrangements is to improve access to, and utilization of effective, efficient and quality health services to improve the health status of Samoa's population in line with the HSP vision of, *A Healthy Samoa*. Based on the HSP strategic areas, the proposed procurement activity will serve to improve those related to the Enhancement of Quality Health Care Service Delivery and Strengthening of Policy and Regulatory Oversight of the Health System.
2. The MoH has received a Grant from the Government of Australia Department of Foreign Affairs and Trade (Aus-DFAT) to support the implementation of an effective Pharmaceutical Logistic Inventory Management System. A National Pharmaceutical Warehouse has been constructed and the Pharmaceutical Logistic Inventory Management System will be operated from there. The ultimate aim is to improve the efficiency of the procurement and supply chain management of pharmaceuticals as well as attain value for money.
3. A proper Central Pharmaceutical Warehouse has been constructed and launched since 2016. The Pharmaceutical Logistic Inventory Management System will be operated in the new Warehouse, which is operational and serves as the storage and distribution point for pharmaceuticals. Currently NHS has a computerized dispensing and point of sale system (POS) which under its current capabilities no longer meets the organization's requirements. The need therefore for a Pharmaceutical Logistic Inventory Management System that addresses **integrated management of pharmaceutical dispensing and inventory stock control** (including warehousing and distribution), is urgently required.
4. The scope of work for this assignment include:
 - (a) **Installation of a reliable and efficient Pharmaceutical Logistic Inventory Management System** that enables the National Health Services, to efficiently and effectively:
 - (b) **Hardware:** Install hardware and infrastructure to support all operations of the Pharmaceutical Logistic Inventory Management System, inclusive of servers, workstations and data entry devices, printers, scanners and barcodes.
 - (c) **Training:** Well trained staff on use of Pharmaceutical Logistic Inventory Management System as well as local first-level administration and maintenance including backup of the system.
 - (d) **Provide a Service Level Agreement** that ensures sustainability and responsiveness to needs of the Pharmaceutical Logistic Inventory Management System.

The assignment is expected to be implemented over a period of six (6) man months which will require in country presence to fulfill the assignment.

Required qualifications and experiences for this assignment are:

- The Consulting firm should have specialized experience and application products targeting Pharmaceutical Logistic Inventory Management System.
- At least 5 years of experience in managing Pharmaceutical Logistic Inventory Management System in the Pacific Region, Africa or Asia
- Demonstrated experience in installing and implementing similar assignments in environments similar to Samoa, inclusive of least developed countries in Africa, Asia and the Pacific.
- Proven track record of supporting Pharmaceutical Logistic Inventory Management Systems in developing countries over 5 years.
- Proven knowledge and experience on Oracle and SQL database management or equivalent.

The **Ministry of Health** now invites eligible firms to indicate their interest in providing the services. Firms may associate to enhance their qualifications. Interested firms must provide information indicated below to demonstrate that they are qualified to perform the services:

- Vendor profile (focus areas, typical qualifications and experience, office locations, number of customers in the Pacific, Africa or Asia. The Firms should indicate the year when offered software was first taken into live use. Enclose at least three (3) CVs for key technical staff in the core areas of this assignment specifically system configuration, training and Hardware infrastructure.
- Three references from similar projects (short description of each project and results achieved)
- Description of available support and training services

The Short List of Firms will be selected in accordance with the procedures set out in the current edition of the [Guidelines: Selection and Employment of Consultants by Government of Samoa, Procurement and Contracting](#). The short listed firms will be awarded with the Request for Proposal (RFP) based on the [Quality and Cost Based Selection \(QCBS\) procurement selection method](#).

Interested firms may obtain further information and/or clarification from Suetena Loia, HISICT Principal Officer on email suetena.loia@health.gov.ws; and copying in the following personnel - aharoniv@nhs.gov.ws; gaualofam@health.gov.ws; sibesoN@nhs.gov.ws. The detailed Terms of Reference (TORs) can be downloaded from the MoH (www.moh.gov.ws) and Ministry of Finance (MoF) (www.mof.gov.ws) websites.

Expressions of Interest (EOIs) must be delivered to the address below or by email contacts for the health sector personnel and those of the Tenders Board Secretariat noted, by Friday 6th July, 2018 not later than 2.00pm (Samoan time).

Secretariat
Tenders Boards
Government of Samoa
Central Bank Building (Level 4)
Apia
SAMOA.

Secretariat email addresses : soteria.noaese@mof.gov.ws; talaetau.lima@mof.gov.ws

